

HP Business to Business

HP-Unix



A Perfect Solution

A company's competitive intelligence needs are dependent on the nature of its business. Many companies seek the most cost-effective computer products, while receiving value-added services and support. CDI, through partnership with Hewlett-Packard Company, offers a winning formula to meet all of your business needs. With HP B2B reduce your ownership costs, minimize clerical errors, decrease transaction costs as well as reduce ordering time.

A Control Center, Where You Are In Control

HP's B2B Program is the efficient e-business resource that connects you and HP with everything you need from one quick, easy access site. Through the B2B program, your company can order directly from HP to receive the deepest discounts for computer products while receiving the award-winning guidance, support and services of CDI. Your company receives innovative and comprehensive business solutions and services, with experienced professionals to simplify the complexity of emerging technologies.

B2B Program Incentives

CDI will be the interface between your company and HP, establishing a dedicated site connection to HP that is customized for your use. That means no IT headaches, just powerful tools and benefits for your staff. Benefits of the B2B program are:

- Purchase directly from HP for special discounts, product offers, and promotions.
- 24x7 Ordering
- Private messaging area for internal collaboration on purchase strategies
- Systems that promote reduced order times and lower error rates
- Tailor-made configurations and pricing • Global tracking & purchase history reporting
- Streamlined, paperless purchase approvals
- Secure financial transactions
- Access to CDI & HP customer service

Discover the Perfect Compliment to Your Organization's Needs

Fast, streamlined and powerful. Let CDI connect your company to B2B. B2B has the most cost effective technology products available, while offering the service and support that CDI delivers. See how CDI services and support can enhance your product solutions. Sometimes the best of both worlds is buying direct while receiving the personal service of your local partner. Finally, a win-win, direct purchasing plan is available for your company. When you've got connections, your business has a competitive edge.

Let CDI Be Your Connection

CDI Capital recognizes the importance of long-term relationships. In conjunction with CDI, the goal of CDI Capital is to provide creative financing alternatives for customers interested in financing hardware, software and support services. CDI Capital will leverage the already established relationships with Computer Design & Integration. The customers of CDI Capital will experience superior customer service and extremely competitive rates. Let CDI Capital develop a financial plan that fits within the needs of your company.