

# Contract Management Consolidation



## Features

ConTrax™— CDI's Contract Management Software

Central Repository For Contractual Information

Reporting Ability by Contract, Expiration Date

Easily Audit Coverage and Costs

## Benefits

24/7 Access to All Contracts On Demand

Reduce Agreements Into Co-terminus Contracts

Reduce Support Costs, Free Staff From Contract Management Tasks

Informed Recommendations on New Technologies

Capture Infrastructure Platform & Contract Detail

Verify Contract Charges & Coverage Levels

## Contract Simplicity

In this fast changing business and technology environment, CIO's are continually juggling the priorities of the business while creating an IT environment that's tailored to the company's needs. Servicing heterogeneous computing environments has typically meant managing multiple vendors, support contracts and service levels. But it doesn't have to be that way. CDI's Contract Consolidation Service offering has been successful in assisting companies meet the challenge associated with innovative, cost effective technology service delivery.

## Reliable and Intelligent Contract Management

Today, IT service level quality and price points are increasingly under scrutiny as companies continue to explore opportunities to "do more with less." ConTrax™, CDI's Contract Management Solution, helps professionals gain control over their support contracts. ConTrax™ is a point of reference, a central repository of information specific to your company's environment. Through ConTrax™, you can cover your entire multi-vendor, multi-technology environment from one vendor delivering one high standard of service organized around your unique business solutions. With ConTrax™, CDI assumes the clerical and administrative role that goes along with the day-to-day management of the agreements. Clients can view the automated details of their current contracts, including changes, deletions, chargebacks, renewals, cost by vendor and platform, and total costs, all available in a single-pane view.

Using an online, secured accessible contract database, ConTrax™ empowers your IT department to examine all of your contracts on demand. ConTrax™ delivers tangible and measurable business benefits, including reduced commercial risk, reduced operational involvement and contract administration.

When a customer chooses ConTrax™, the CDI team begins consolidating all your contracts on its secure server, ensuring that all information is accurate. The agreements are then analyzed to confirm that the client is receiving appropriate discounts and services according to each agreement.

OLD Original Contract		NEW After Consolidation	
EU Volume 12%, Prepay 4%		EU Volume 15%, Prepay 10, Help Desk 10%, Multiyear 8%	
<b>Total 42 Contracts</b>		<b>Total 5 Contracts</b>	
Support Levels	1 Year Cost	Support Levels	1 Year Cost
Silver 7X24S-7X24P	\$ 31,779.72	Gold	\$ 72,445.33
Silver 2 Hr	\$ 35,017.92	Silver	\$ 147,036.67
Silver 7X24S	\$ 15,797.32	SWON	\$ 5,913.27
Silver 7X24P	\$ 16,419.20	Platinum	\$ 682,087.22
Silver	\$ 189,201.60	Bronze	\$ 5,021.34
Bronze	\$ 6,461.28		
Gold 2 Hr 7 X 24S	\$ 117,712.56		
Gold 2 Hr 7 X 24S	\$ 483,647.64		
SWON	\$ 66,800.16		
Platinum	\$ 316,643.04		
Annual Cost	\$ 1,279,480.44		<b>\$ 958,503.63</b>
		credit after analysis	<b>(338,546.56)</b>
<b>New Annual Cost</b>			<b>\$ 619,995.07</b>

Normally, such a service would pay for itself in just a matter of months, but with CDI, the cost savings are immediate – ConTrax™ is a complimentary service provided to customers who execute their contract renewals through CDI.

CDI is an IT infrastructure services company that lends knowledge, experience and credibility to helping companies facilitate communications and collaboration between employees, partners and customers around the world.

